



**Creating solutions for today's  
waste to be tomorrow's resource**



JANUARY 2023

**SULO<sup>®</sup>**



A group born in 2018 but with decades of history

Shareholding structure: Latour Capital and BPI France

LATOUR CAPITAL  
OPERATIONAL EQUITY

bpi**france**



**French Roots**  
Founded in 1875



**German Roots**  
Founded in 1892



**Swedish Roots**  
Founded in 1962





**SULO**



**620**

M€ Revenue



**4,5**

Millions bins  
produced annually



**2500**

Employees



**5.000**

Cities equipped  
in > 50 countries



**8**

Factories



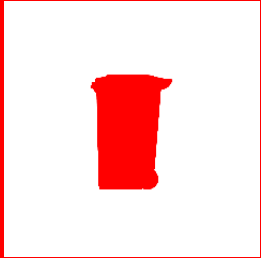
**40.000.000**

Tons of waste collected with  
SULO solutions annually

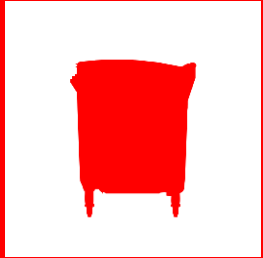


# OUR ACTIVITY

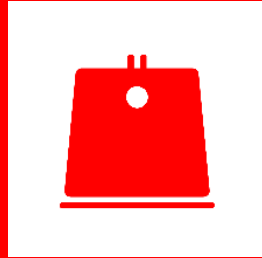
SULO offers an exhaustive range of aesthetic and innovative waste collection equipment that adapts to all needs. In addition, it performs all the associated services to keep them in perfect condition.



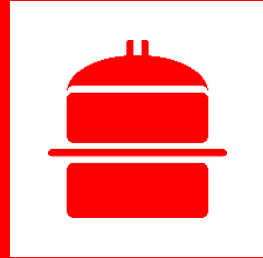
**WHEELIE BINS  
REAR LOADING**



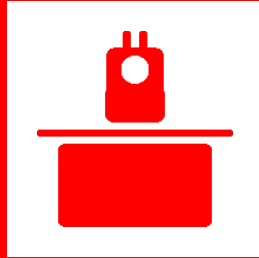
**SIDE LOADING  
BINS**



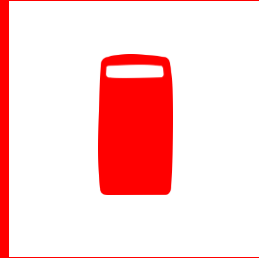
**BANKS FOR  
VOLUNTARY  
DEPOSIT**



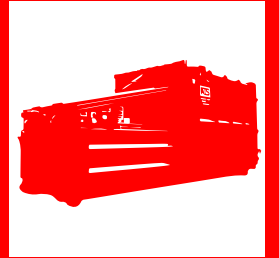
**SEMI  
UNDERGROUND  
CONTAINERS**



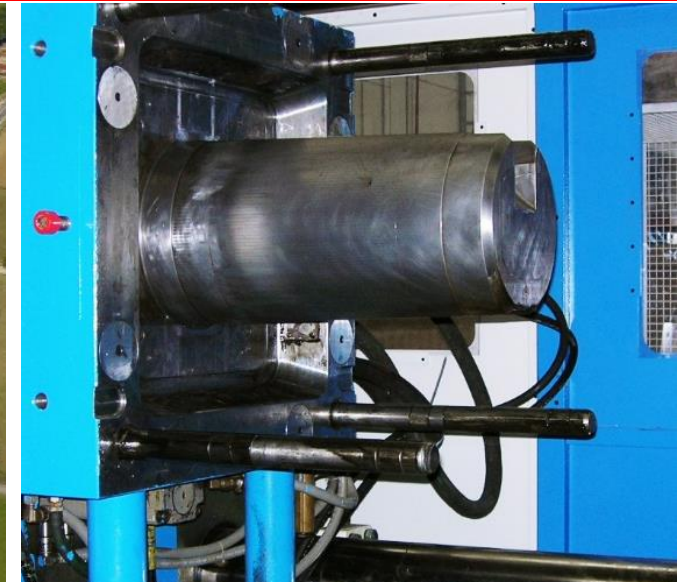
**UNDERGROUND  
CONTAINERS**

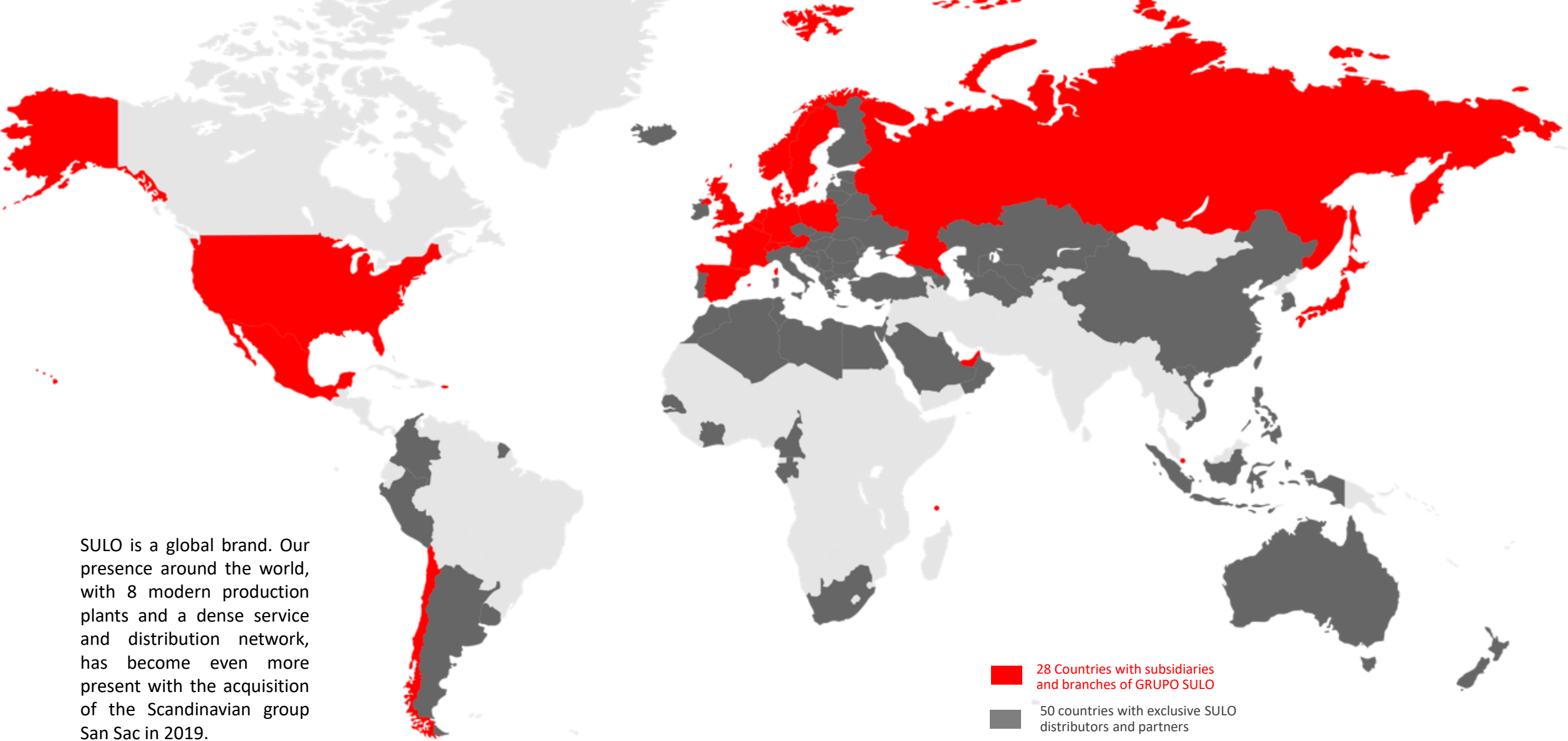


**LITTER BINS**



**COMPACTORS &  
BALERS**





SULO is a global brand. Our presence around the world, with 8 modern production plants and a dense service and distribution network, has become even more present with the acquisition of the Scandinavian group San Sac in 2019.

- 28 Countries with subsidiaries and branches of GRUPO SULO
- 50 countries with exclusive SULO distributors and partners

# INDUSTRIAL AND COMMERCIAL NETWORK AROUND THE WORLD

# PRODUCTION PLANTS

SULO has 8 modern production plants in Europe with the latest technologies and certificates

**UNE EN ISO 9001: 2015** for quality management.

**UNE EN ISO 14001: 2015** for environmental protection.

**UNE EN 45001** for the management of safety and health at work

In addition, the Langres and Herford factories have **UNE EN ISO 50001 certification for Energy Management Systems**, to improve energy efficiency in these plants..

## LANGRES (FRANCE)

2 & 4 Wheel bins

## HERFORD (GERMANY)

2 & 4 Wheel bins

## VALENCIA - RIBARROJA (SPAIN)

Papeleras y piezas de contenedores

## BORT LES ORGUES (FRANCE)

Wheel

## STADTLOHN (GERMANY)

Underground containers

## CHALON-SUR-SAÔNE (FRANCE)

Bnaks & Semi Underground containers

## SÄVJSJÖ (SWEDEN)

baling presses and compactors

## CHARTRES (FRANCE)

Baling presses and compactors





# #QUALITY

**QUALITY** | WE GO BEYOND THE STANDARDS

PRODUCT QUALITY



RAL SEAL OF QUALITY

CIRCULAR ECONOMY



AFAQ CERTIFICATION



SUSTAINABILITY



Blue Angel DEAL OF QUALITY

SUSTAINABILITY



RAL SEAL OF QUALITY

SUSTAINABILITY



OCS CERTIFICATE

# #SUSTAINABILITY

SUSTAINABILITY | WE WORK FOR A WORLD WITHOUT WASTE



## KEY FIGURES 2021

**38.000** tons of recycled plastic consumed

**75%** on average in the use of recycled plastic in the manufacture of its products

**600.000 t of CO<sub>2</sub> equivalent** avoided compared to production from virgin material

Since **2003** SULO has used **recycled material** to manufacture its containers.

In **2007** it began to use polyethylene from the **selective collection of containers**.



# #SUSTAINABILITY

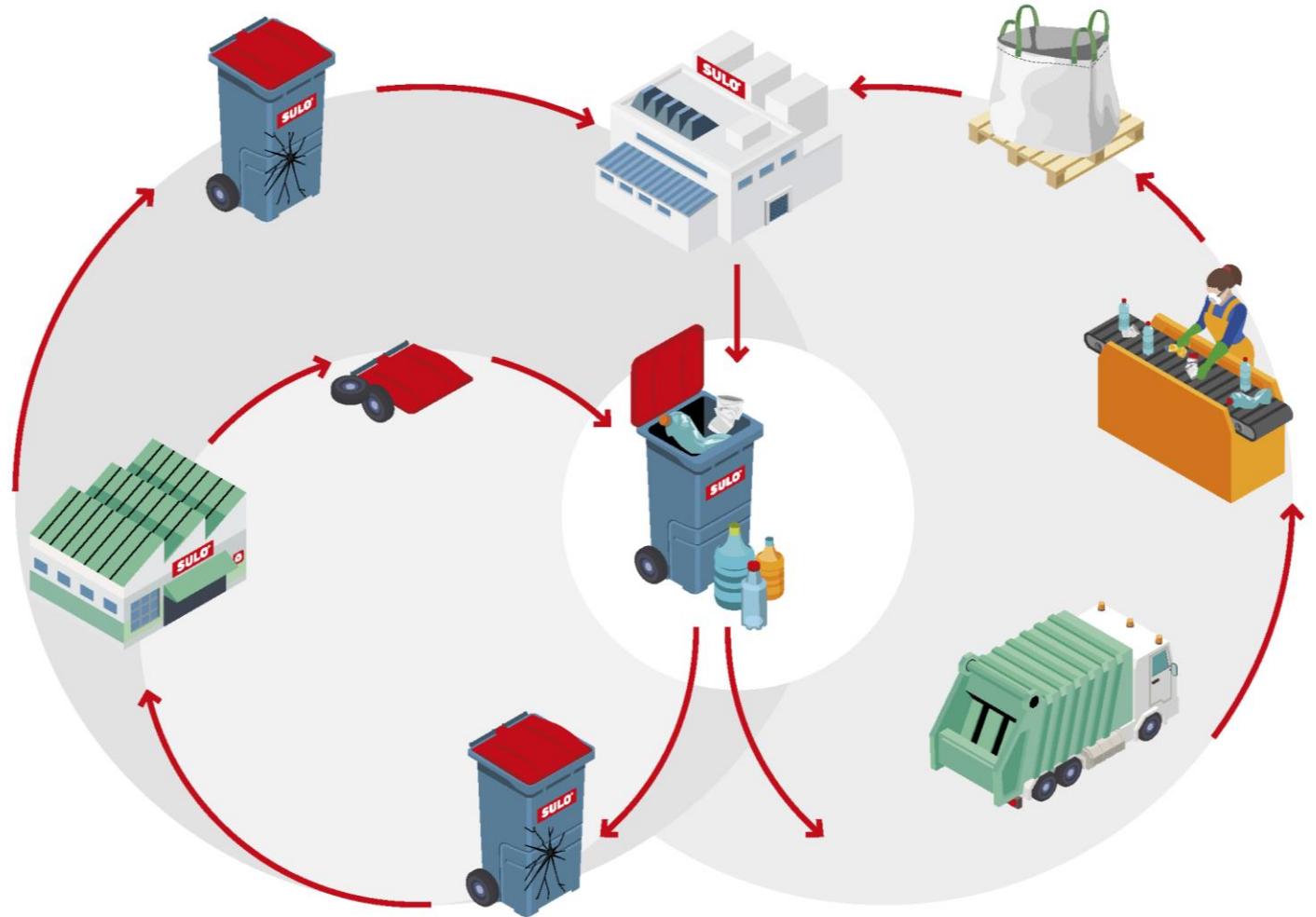


Products **100% recycled**

**60% post consumer** recycled material

Manufactured according to the principles of **circular economy**

They comply with all **quality and regulatory requirements**

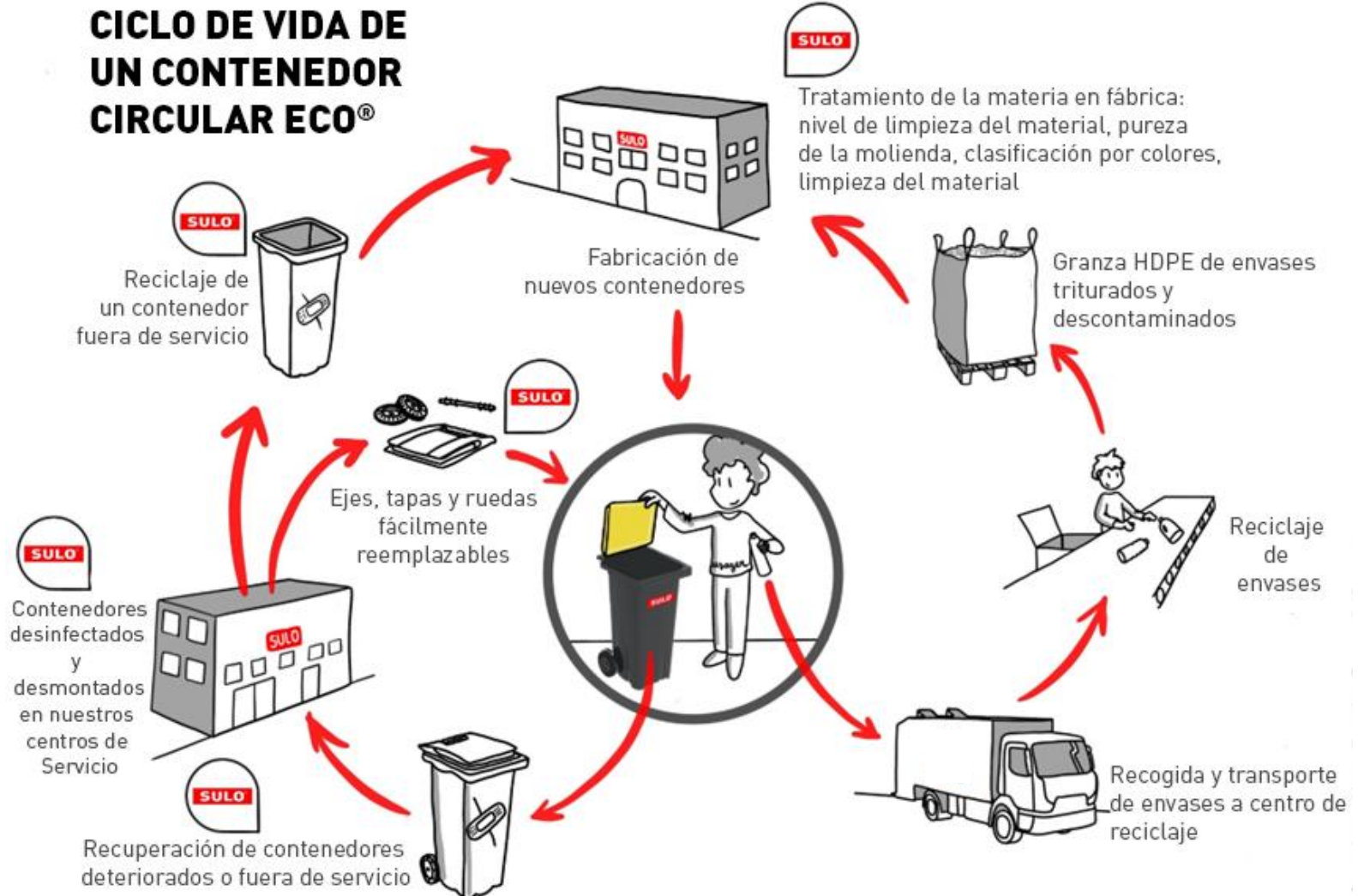


# #SUSTAINABILITY



SULO "CLOSES THE CIRCLE" of the circular economy:

- We manufacture containers
- We recover containers out of service
- We recycle containers
- We repair containers
- We control the entire life cycle of the container
- We reduce the acquisition of new equipment







SULO®

**PRODUCTS  
PORTFOLIO**





60 L



80 L



120 L



140 L



180 L



240 L



360 L



400 L



500 L



660 L



770 L



1000 L



1100 L FL



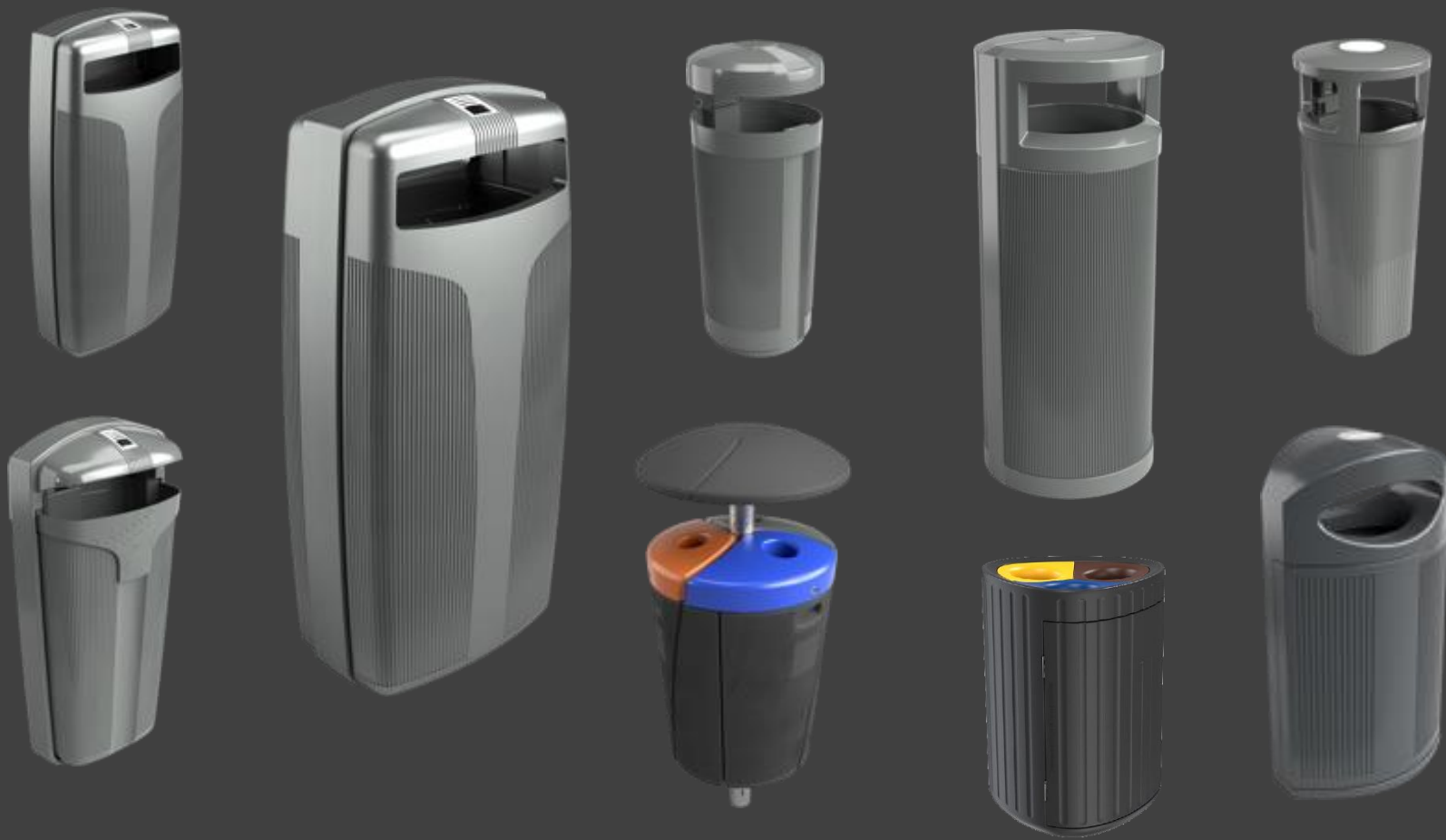
1100 L DL

# CITYBAC®

## WHEELIE BINS

- From 60 to 1100L
- Manufactured in injected PHDE
- 100% recyclable and recycled





## CITYMATE™ LITTER BINS

- Manufactured in INJECTION / ROTOMOLDING / METAL
- From 60 to 180 L capacity

# CITYSPOT®

## ROTOMOLDED POLYETHYLENE BANKS

We are the first manufacturer capable of manufacturing columns of Rotomoulded polyethylene with 100% recycled material



**MOVEA**  
▪ 800L



**AZTECA**  
▪ 3000L



**CITYBULLE**  
▪ 3000L  
▪ 4000L



**HUBLO**  
▪ 3000L  
▪ 4000L



**VOLCANO**  
▪ 3000L  
▪ 4000L



# CITYSPOT® METALIC BANKS



**MARTÍ®**  
2,5 m<sup>3</sup> | 3 m<sup>3</sup> | 4 m<sup>3</sup> | 5 m<sup>3</sup>



**AVANT®**  
2,2 m<sup>3</sup> | 3 m<sup>3</sup> | 4 m<sup>3</sup>



**NEW CITY KINSHOFER**  
2,25 m<sup>3</sup> | 3 m<sup>3</sup> | 3,75 m<sup>3</sup>



**OPTRI®**  
2 m<sup>3</sup> | 2,7 m<sup>3</sup>

# ICEBERG® UNDERGROUND CONTAINERS



- 4 throwing pilar models
- Underground capacity up to 5 m<sup>3</sup>, with capacity for 100 waste bags

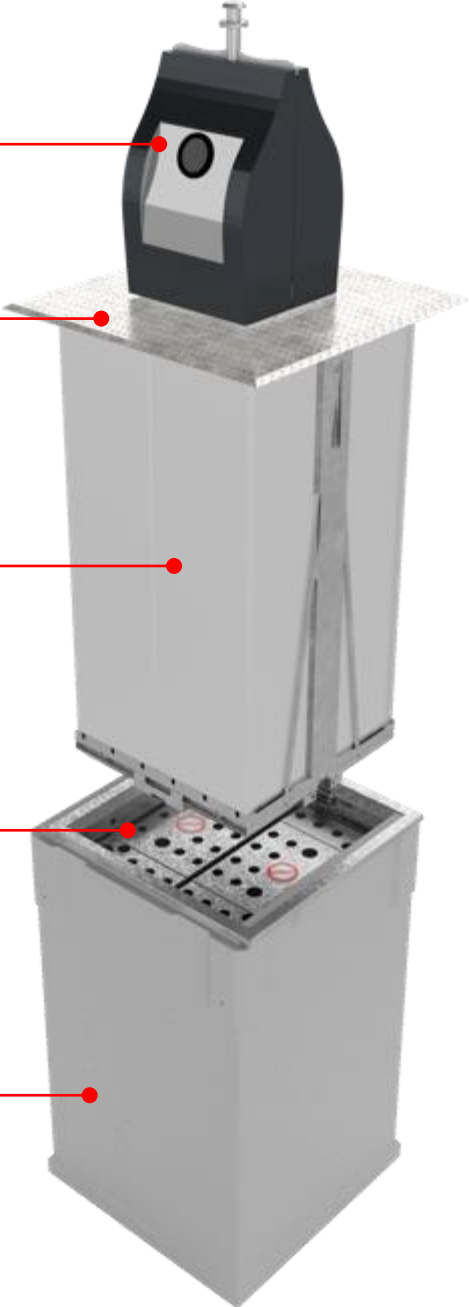
THROWING PILAR

PEDESTRIAN PLATFORM

INNER CONTAINER

SECURITY PLATFORM

CONCRETE CASING





# HYDRAULIC PLATFORM



## COMPONENTS

- ⇨ UPPER PLATFORM
- ⇨ LIFTING PLATFORM
- ⇨ WASTE INTRODUCTION
- ⇨ HYDRAULIC SYSTEM
- ⇨ SYSTEM REMOTE CONTROL
- ⇨ SAFETY DEVICE



## ELEVACIÓN Y VACIADO

apertura de tapa y subida del contenedor  
**20 seg**

descenso del contenedor y cierre de tapa  
**15 seg.**

## HYDRAULIC SYSTEM



**Autonomous,**  
remote  
controlled



**Hydraulic fluid,**  
powered by the  
collector truck

## LIFTING SYSTEM



**Racks, pinions and stabilizer**  
bar allow a totally flat lift and  
a perfect balance..

# ORWAK

## BALERS & COMPACTORS



TOM



ORWAK COMPACT



ORWAK 3220



ORWAK POWER



ORWAK MULTI



ORWAK FLEX



BRICKMAN



SEMIAUTOMÁTICAS



ORWAK HORIZONTAL



# SACRIA & PRESSOR

## BALERS & COMPACTORS



VERTICAL BALERS



SEMI AUTOMATIC



HORIZONTAL BALERS



MOBILE BALERS



PENDULUM COMPACTORS



STATIC COMPACTORS

# OTHER PRODUCTS



SEMI UNDERGROUND



COMPOSTERS



DOOR TO DOOR SOLUTIONS





**SERVICES**



# SERVICES

SULO PROVIDES COMPREHENSIVE IMPLEMENTATION, MAINTENANCE, WASHING, REPAIR AND RECOVERY SERVICES

## STANDARD SERVICES



## MAINTENANCE



## RECOVERY



# WASHING # SERVICES

VERTICAL LOADING



SIDE LOADING



REAR LOADING







**THANKS**

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waste to be tomorrow's resource**